



MUR 3774

APR 23 1 07 PM '97

Fax Cover Sheet

To: MARK BEADEN
Company: BAKER + HOSTETLER
Phone: _____
Fax: 202 861 1783

From: RED McDANIEL
Company: American Defense Institute
Phone: (703) 519-7000
Fax: (703) 519-8627

Date: 4/22/97
Pages including this
cover page: 7

Comments:

MUR 3774

Responses to FEC Interrogatories dated April 1997

1. Request to produce copy of invoice relating to ADF's \$25,000 payment to John Grotta in October 1992:

No such invoice exists. ADF's payment to John Grotta was for professional consulting and mail production for the 1992 Military Voter Program.

2. Request to produce script for the video PSAs distributed in October 1992 and for the November 1992 Georgia runoff election:

The script for the video was presented in ADI's March 1997 response and has been used in every Military Voter Program cycle since 1984. As indicated on the script provided in ADI's response to the February 1997 interrogatories, the dates vary according to the date of the specific election. A copy of the script copy provided in March 1997 with the notation "dates vary" is herewith attached.

3. Question regarding direct mail to Georgia voters in 1992:

There was no direct mailing to Georgia voters in 1992. A planned mailing to 30,000 Georgia voters was cancelled because time did not permit getting the mail (which would have been mailed at bulk rate) to the voters in time for the special election. A copy of the proposed letter and enclosure is herewith attached.

ADI staff researching the Military Voter Program files for the February 1996 response to FEC interrogatories located the proposed letter and enclosure and mistakenly assumed that the packet was mailed. None of the staff who worked on the 1992 Military Voter Program are now working at ADI and it is very difficult for present staff to reconstruct a program activity which took place five years ago. John Isaf, who conducted the Military Voter Program in 1992, was contacted by present staff on April 21, 1997 and stated that he is certain that no mailing was sent to Georgia voters in 1992.

John Grotta, consultant for the Military Voter Program, received \$3,000 to work on the proposed mailing to Georgia voters in 1992, but the mailing was cancelled because of time constraints. Please see attached copy of Invoices #1013 and #1015 from The John Grotta Company for planning the Georgia mailing (which never was produced) and production costs for the mailing to military voters in the six states (OH, NC, SC, WI, ID, and OR) which WAS produced.

● Proposed mailing
Canceled due to time constraints
P 1 2 2

Dear Friend,

For those of us who have had the privilege of wearing the uniform of our country, the word "FREEDOM" has a very special meaning.

That's why I want to take a moment now to encourage you to exercise one of your most important freedoms -- your vote in Georgia's U.S. Senate run-off election November 24th.

During the six years time I was a prisoner of war in North Vietnam, I had a lot of time to think. I thought about how policy set in Washington caused needless U.S. casualties. I thought about how the anti-war protesters were encouraging our enemies and prolonging the war.

As I waited for release I began to appreciate just how important voting is to every responsible citizen, in and out of uniform, if we want to maintain our freedom.

I know a lot of military people have the attitude that voting is for civilians -- or that their one vote won't make a difference. As Americans, too often we take freedom for granted. As military people, we should know better!

When we vote we choose between those who will make laws to keep our nation strong and free -- or those who would weaken our nation and eat away at our freedoms. In this run-off election, your vote could mean the difference.

Remember, those who fight -- and sometimes die -- for freedom have a special responsibility to VOTE for freedom. Voting is your duty. Please don't forget to exercise your right to vote in the U.S. Senate run-off election on Tuesday, November 24th, 1992.

Sincerely

Eugene B. McDaniel
Captain, USN(Ret)

Proposed mailing
Canceled
P2022

Run-off Election Scheduled in Georgia for U.S. Senate

Due to a close race in Georgia, a run-off election will be held on Tuesday November 24th, 1992 to determine the U.S. Senator for the state. The candidates in the U.S. Senate race are Wyche Fowler (D) and Paul Coverdell (R).

All military and overseas citizens who followed proper procedure to receive absentee ballots for the primary and general elections will be sent run-off election absentee ballots. Due to time constraints, however, domestic and overseas military and overseas civilians may use the Federal Write-In Absentee Ballot to cast their votes if they:

- 1) do not receive their regular absentee ballots in time to make the receipt deadline;
- 2) are registered to vote but did not request an absentee ballot for or vote in the general election; or
- 3) are registered to vote and recieved an absentee ballot but did not submit it or missed the deadline for an absentee ballot for the general election.

Voters that receive their regular absentee ballots should return voted regular absentee ballots as soon as they recieve them in the mail. Election officials will count the Federal Write-In Absentee Ballot if it is the only one received from an eligible voter before the deadline. In the event that the two ballots are received from one voter, they will discard the Federal Write-In Absentee Ballot and count the regular absentee ballot.

The deadline to return ballots to county election officials is 7:00 pm on Tuesday, November 24th, 1992.

Questions which cannot be answered locally may be referred to the Director, Federal Voting Assistance Program, Office of the Secretary of Defense, Room 1B457, The Pentagon, Washington, D.C. 20301 or call Autovon 225-0663 or Commercial (703)695-0663 or (800)438-VOTE.

31425

THE JOHN GROTTA COMPANY
5147 North Fifteenth Street
Arlington, VIRGINIA 22205

invoice for planning
Georgia mailed
production (6 other states)

INVOICE 1013
DATE 11/23/92

P132

Bill To:
AMERICAN DEFENSE INSTITUTE
Second Floor
1085 North Fairfax Street
Alexandria VA 22314

Ship To:
MIKE McDANIEL

NAME MIKE McDANIEL 12-10-92
Check # 157 ADE
Approval MIKE McDANIEL
Code 5420-314 Ami 5425.00
5360-314 3000.00
6425.00

P.O. Number

Terms

GENERAL CONSULTING SERVICES

001

Description	Amount
GEORGIA	3,000.00
AMERICAN DEFENSE INSTITUTE 6 Military Mater Contract Pd Juntilla Studio directly	2,425.00 Pd
DATA PROCESSING - CUSTOM PROGRAMING, create 6 Files	3,425.00

132

Subtotal 2,803.52

Total 67,803.52

#6,425.00

Amount Paid \$0

Amount Due \$7,803.52

STATEMENT

0 - 30 days

\$2,803.52

31 - 60 days

\$0.00

61 - 90 days

\$0.00

over 90 days

\$0.00

6425.00

INVOICE
production for direct mailing
to six states
p272

THE JOHN GROTTA COMPANY
5147 North Fifteenth Street
Arlington, VIRGINIA 22205

INVOICE 1015
DATE 12/9/92

Bill To:
AMERICAN DEFENSE INSTITUTE
Second Floor
1035 North Fairfax Street
Alexandria VA 22314

Ship To:
LESLIE

*****VIA FAX*****

P.O.Number

Terms

DETAILED DATA PROCESSING INVOICE

009

Description	Amount
ADI DATA PROCESSING - MILITARY VOTER PROGRAM	
Initial Setup	200.00
Convert/Copy to Disc - \$500 m/c	500.00
Qualify/Select Records - \$150 m/c	150.00
Custom Programing/Address Parsing @ \$75/hr	825.00
NCOA - \$500 m/c	500.00
DSP - \$500 m/c	500.00
Print and review dumps	200.00
Segment 6 files - OH, NC, SC, WI, ID, OR	300.00
Copy to tape	150.00
Spool Back-up	25.00
Real Charge	50.00
FedEx	25.00

Subtotal 3,425.00

Total \$3,425.00

Amount Paid \$0

Amount Due \$3,425.00

STATEMENT

0 - 30 days
\$11,228.52

31 - 60 days
\$0.00

61 - 90 days
\$0.00

over 90 days
\$0.00

MILITARY VOTE - PUBLIC SERVICE ANNOUNCEMENT

Radio/TV PSA

:30

Audio

Hello, my name
is Red McDaniel.

I served in the
U.S. Navy for 27
years.

But for six of
those years, I
couldn't vote.

I was a Prisoner
of War in Vietnam.

As a member of
the armed forces,
you defend America
by serving.

Now defend America
by VOTING.

Please remember to
request an absentee
ballot and vote in
the general election
on Tuesday November 8th.

Dates Vary

For voting information,
contact your unit
Voting Assistance
Officer today.

Remember, VOTING is not
just a right -- it's a
responsibility!

Visual/Graphic

EBM w/
Capitol
in back-
drop.

still photo
of EBM in
uniform

still photo of POW?

still photo
of troops

still photo
of ballot?

EBM...

Super

CAPT Red McDaniel, USN(Ret)
President, American Defense
Foundation

Ballot request must be
received by county by
November 1st.

Dates Vary

Paid for by the
American Defense Foundation
1055 N. Fairfax St., Suite 200
Alexandria, VA 22314